

# Press Release

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## **FOR IMMEDIATE RELEASE**

### **Compunetix and Spire Global Establish EVERGREEN™ Distribution Agreement**

Monroeville, Pa., June 1, 2010 – Compunetix, Inc., announced that they have signed a distribution agreement with Spire Global within the United States for its new line of EVERGREEN™ video Multipoint Control Units (MCUs).

The EVERGREEN family of MCUs marks the reemergence of Compunetix into the videoconferencing collaboration market. "The EVERGREEN family of MCUs embodies the engineering and marketing knowledge base of our entire organization. This product family leverages the video experience of our Video Systems Division (VSD) and adds to it the broad knowledge of commercial collaboration platforms of our Communications Systems Division (CSD), along with the reliability, redundancy and security features built into the products of our Federal Systems Division (FSD)" said Jim Klueber, Division Manager of VSD.

Dr. Giorgio Coraluppi, Compunetix President and CEO, commented "Our distribution agreement with Spire Global will greatly strengthen our ability to reach out to the enterprise market. Many enterprise customers are looking for a turnkey solution from one source. The ability of Spire Global to offer our EVERGREEN MCUs in a complimentary configuration with Sony's premier videoconferencing terminals will make an ideal solution for small, medium, and large enterprises."

When asked why Spire Global sought a new video MCU platform to add to its portfolio, Eric Murphy, Vice-President of Sales, stated "Spire Global was seeking an MCU manufacturer that would complement the top of the line performance of Sony's PCS-XG55 and PCS-XG80 video conferencing terminals. The EVERGREEN family of MCUs from Compunetix allows us to offer just such a solution to the enterprise market that delivers a very competitive price performance value."

#### **About Spire Global**

Sony, the leading innovator in the videoconferencing industry, has partnered with Spire Global, an elite team of industry veterans and sales and marketing professionals, to expand the Sony videoconferencing revolution throughout the United States. Spire Global is the exclusive sales operations arm of Sony Video Conferencing products and accessories in the United States, responsible for managing, supporting, and growing the distributor and reseller networks throughout the country and actively raising marketplace awareness of and demand for the videoconferencing solutions Sony provides. For more information, contact Jeremy Johnson at 888-80-SPIRE (888-807-7473) or visit [www.spireglobal.com](http://www.spireglobal.com).

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### **About Compunetix, Inc.**

Compunetix is recognized as a leading manufacturer of multipoint collaboration equipment and is best known for its audio conferencing equipment and Web collaboration software. With over 500,000 ports installed in more than 28 countries, the company has the industry's largest worldwide deployment of digital conferencing systems. Compunetix is now expanding its breath of collaboration technology through the deployment of the EVERGREEN family of video MCUs. Dedicated to customer-focused and innovative technology, Compunetix engineers and manufactures all aspects of its conferencing equipment, ensuring its customers that their media processors are the highest quality, most reliable and most flexible solutions available on the market. For more information, call Mario Rimini at (412) 373-8110, or visit Compunetix at [www.compunetix.com](http://www.compunetix.com).

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